of \$644,621, which a yield to the of 8.6 per cent isition costs.

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frontage. Zoned copular Industrial

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as market confidence in the continued growth and development of Parramatta appears to be strong.

Melbourne investors. It comprises eight buildings with a total floor area of 19,648 sq m on a site of 47,867 sq m.

Better land use may solve housing crisis By RICHARD WEBB residential land rose from

The price crisis in the Austra-

lian housing market can be solved in the long term by better land management and land utilisation, according to Mr Ashley Goldsworthy, the managing director of Austra-lia's biggest homebuilder, Jennings Industries Ltd. Mr Goldsworthy said only a

small proportion of the rise in housing prices was attributable to labour and material costs. The bulk was associated with the cost of land. A vacant block of residential land in NSW increased

from \$50,000 to \$150,000 between January 1987 and January 1989.

September 30 1988, the

\$37,400 to \$50,500. Mr Goldsworthy stressed that "properly thought out"

land management would go a long way to ease the recent housing cost escalation which had taken home ownership out of the reach of the average first home buyer. 'To continue to believe in

the outdated attitude of the quarter-acre block as the base for all good housing development is no longer desirable or applicable if better and more affordable land utilisation is to be achieved," Mr Goldsworthy said. The move towards more affordable housing had

already seen initiatives such as smaller detached blocks and rationalised street widths.



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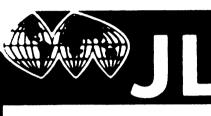
L'Hooker

Gerry Swan

Initial rentals to the government are between \$195 and \$205 a square metre; rents on review have been agreed at around \$220 a square metre.

generally \$240 to \$290 a square metre, with \$300 a square metre being achieved for premium space. The vacancy factor of 1 per

cent is well below that of other capital cities. - Majella Corrigan



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